Foundation Highlights

- Approximately $45 million in total assets under management
- More than 175 funds managed
- Over $1 million per year awarded in grants and scholarships

Our Investment Strategy

Our Income Pool is managed with a time horizon of three or more years. Time horizons this short require different choices than most private investors have made for their personal situations. The goal is to achieve preservation of principal. The portfolio is guided by a detailed formal Investment Policy Statement (posted on our website).

Performance Comparison to Market Indices as of 03/31/18

<table>
<thead>
<tr>
<th></th>
<th>QTD</th>
<th>YTD</th>
<th>1-Year</th>
<th>3-Years Ann.</th>
<th>5-Years Ann.</th>
<th>10-Years Ann.</th>
<th>15-Years Ann.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Community Foundation of Northeast Alabama Income Pool 1</td>
<td>-0.78%</td>
<td>-0.78%</td>
<td>5.58%</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Prior Investment Manager</td>
<td></td>
<td></td>
<td></td>
<td>2.6%</td>
<td>3.3%</td>
<td>5.2%</td>
<td>5.8%</td>
</tr>
<tr>
<td>37/63 Wilshire 5000/BarCap Agg Bond 2</td>
<td>-1.32%</td>
<td>-1.32%</td>
<td>4.99%</td>
<td>3.94%</td>
<td>5.27%</td>
<td>5.37%</td>
<td>5.85%</td>
</tr>
<tr>
<td>37/63 S&amp;P Global BMI/BarCap Global Agg Bond 3</td>
<td>0.44%</td>
<td>0.44%</td>
<td>9.40%</td>
<td>4.61%</td>
<td>3.92%</td>
<td>3.53%</td>
<td>5.89%</td>
</tr>
</tbody>
</table>

Asset Allocation Strategy

- US Equity: 27.00%
- Intl. Equity: 8.00%
- Intl. Fixed Income: 5.00%
- Cash: 13.00%
- Alternatives: 7.00%
- US Fixed Income: 40.00%

Income Pool Size: $676,517

1. Mason Investment Advisory Services, Inc. (MIAS) was hired by the Community Foundation in January 2016. The performance start date for MIAS is January 31, 2016. Performance is displayed net of all investment management fees, reflects the reinvestment of dividends and is calculated using the time-weighted return method. As of 06/30/17, the advisory fee paid to Mason was 0.30% and the total expenses paid to the mutual funds and ETFs was approximately 0.33%. Prior to January 2016, Kaspick & Company were the investment consultants for the Foundation; Income Composite returns provided by the Foundation.
2. 37/63 Domestic Stock Bond Mix derived from 37% of the Wilshire 5000 Total Market Index and 63% of the Barclays Capital Aggregate Index.
3. 37/63 Global Stock Bond Mix derived from 37% of the S&P Global BMI Index and 63% of the Barclays Global Aggregate Index.

* Performance of both of the stock/bond mixes is presented net of the average annual ETF and index fund expense ratio prorated monthly. This was the average expense ratio of all 3,200 ETFs and Index Funds included in the Morningstar database as of 12/31/15, which was 0.73%.